# GEORGIANA DEGERATU

Food & Beverage Manager and Strategist **Digital Content Creator** 

# **ABOUT ME**

I love all of creative process about a brand or a product development, I am a fast decision-taking person who thinks big and manages time-driven projects efficiently. I like team working and cooperating, which has always been driven by my passion about volleyball. Available for international and national job trips.

#### **EDUCATION**

- Specialization Master Course in Food&Beverage Management **BEBS - Barcelona**
- 1st LEVEL MASTER IN MARKETING & DIGITAL MANAGEMENT OF FOOD INDUSTRY

University of Turin - SME - Unione Industriale Torino (Food) Graduation cum laude

- MASTER HUMAN NUTRITION AFIW - Rome Graduation cum laude
- **BUSINESS ADMINISTRATION AND** ECONOMICS BATCHELOR DEGREE

**University of Turin - SME** Graduation cum laude

#### INTERNATIONAL BUSINESS

Vives College University of Kortrijk (Belgium) ERASMUS+ PROGRAM during the 3rd year of University

## LANGUAGE SKILLS

TALIAN Native

**ENGLISH** C1 Level, IELTS certified

ROMANIAN **Native** 

**FRENCH** 

**SPANISH** 

#### PERSONAL SKILLS

CREATIVE TIME MANAGEMENT **TEAMWORK DETAILED ORIENTED** COMMUNICATION SKILLS

**FLEXIBILITY** 



#### **EXPERIENCE**

#### Social Media Manager & Content Creator Master Marketing & Digital Management of Food Industry

01/2022 - Ongoing

**Turin, Italy** 

Creation of flyers, images and social media graphics & posts

#### Adjunct Professor

Master in Marketing & Digital Management of Food Industry

Master in Marketing Omnichannel Sales & Digital Management

03/2023 - Ongoing

**Turin, Italy** 

Social Media Management & Adv Academic Course

## Restaurant marketing manager

Il Corsaro Risto & Pizza

12/2015 - Ongoing

Cuneo, Italy

- Contents and brand creator for internal, outdoor and digital communication
- Photo shootings for the website, the social media posts and the menus
- Menu and placemats graphics design
- Responsible for the management datas control
- In charge of business development strategies

# Key Account Manager

**Emerald Communication** 

05/2022 - 02/2023

**Turin, Italy** 

- In charge of developing trust relationships with a portfolio of clients
- Acquiring a thorough understanding of key customer needs and requirements
- Expanding the relationships with existing customers by continuously proposing solutions that meet their needs and develop their objectives.

#### Buyer

Borgna Vetri S.R.L.

06/2020 - 10/2021

**Q** Cuneo, Italy

- International purchase and procurement, negotiation, inventory of current products
- Weekly purchase order reports
- Cooperation with commercial, logistics and production areas